

PUT YOUR MONEY ON A MARINE SURVEYOR WITH...

# FIRST-HAND BOAT OWNERSHIP EXPERIENCE

Here's why owning a boat offers unique insights compared to mere theoretical or secondary knowledge

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It's sensible to question the expertise of those advising you on boat ownership if they lack direct experience with its responsibilities and financial commitments. Here's why owning a boat offers unique insights compared to mere theoretical or secondary knowledge:

## ADVANTAGES:

- ✓ **First-Hand Financial Experience**
- ✓ **Emotional Investment and Long-Term Commitment**
- ✓ **Practical Knowledge of Boat Handling and Ownership**
- ✓ **True Costs of Ownership**
- ✓ **Holistic Perspective**



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**1**

### First-Hand Financial Experience

Owning a boat involves understanding recurring expenses like maintenance, insurance, repairs, storage, upgrades, and daily operations costs. A broker or marine surveyor who hasn't owned a boat might not fully grasp how these expenses accumulate over time. While knowledgeable about market values or structural integrity, they might not appreciate the financial strain or unexpected costs involved in boat ownership.

**2**

### Practical Knowledge of Boat Handling and Ownership

Experts in assessing boat condition or matching buyers with sellers might lack the depth of understanding gained from practical ownership experiences. Dealing with mechanical failures, equipment replacements, and maintenance schedules are challenges best learned through personal ownership.

**3**

### Emotional Investment and Long-Term Commitment

Owning a boat requires long-term commitment and often involves emotional ups and downs. Advising someone about buying a boat is one thing, but experiencing firsthand the emotional attachment and frustrations of boat care is another. A Marine Surveyor or Broker with ownership experience can empathize with the nuances and realities of this process.

**4**

### True Costs of Ownership

There is often a significant gap between perceived and actual costs of boat ownership. Brokers might sell boats with minimal awareness of long-term costs, and surveyors might inspect boats without realizing hidden expenses. Personal experience with these costs provides invaluable insight into managing them effectively.

**5**

### Holistic Perspective

A Marine Surveyor or broker with diverse boat ownership experience has likely encountered a wide range of boat-related issues. They gain insights into both sailing performance and overlooked aspects of ownership, such as managing crew, troubleshooting problems, and balancing upkeep with sailing enjoyment.



# Anthony's Boat Ownership History

Anthony's list of currently and previously owned boats includes:

- Seawind 24, a 7.3m sailing catamaran
- Adams/Radford 11.9, a 12.04m racing monohull
- Cholamark 5.8m RIB with a 140Hp outboard
- Fountaine Pajot Belize 43, a 13.10m sailing catamaran
- Custom 13.40m wave-piercing power trimaran

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WHO KNOWS FIRST-  
HAND ABOUT BOAT  
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**Seawind 24**

(7.3m. Sailing Catamaran)



**Adam/Radford 11.9**

(12.04m. Racing Monohull)



**Cholamark 5.8m.**

(RIB with a 140 HP Outboard)



**Fountaine Pajot Belize 43**

(13.10m. Sailing Catamaran)



**Custom Wave-Piercing**

(13.40m. Power Trimaran)

A Marine Surveyor with boat ownership experience offers a comprehensive perspective on boat ownership. They understand the technical, structural, financial, and emotional aspects, which are all critical for prospective boat buyers.

Anthony's diverse ownership history, including various vessel types, positions him uniquely to provide a holistic understanding of boat ownership. His racing and cruising experiences lend practical insights that others without personal ownership might lack.



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