

## SURVEY INTRODUCTION

Buying, selling, or just owning a boat should be a positive experience. With AMS expertise you will have peace of mind, knowing your investment is in safe hands. We have provided the following information to ensure your survey or consultancy proceeds smoothly.

### 1. What to expect from your surveyor:

Your surveyor is an unprejudiced third party participant who does not get involved in emotional or political issues. Their primary job is to comment on technical facts only and they will not favour one party over another regardless of who is paying the fee.

During a standard survey the following will be inspected and the condition reported on:

- Hull, deck & superstructure
- Interior
- Electronics & navigation aids
- Electrical systems
- Propulsion systems
- Steering systems
- Tankage & plumbing
- Spars, rigging & sails  
(inspected from deck level)
- Anchoring equipment
- Safety and firefighting equipment
- Auxiliary equipment

If deficiencies are discovered in the course of the survey it does not necessarily mean it is a bad boat. It simply means that problems have been identified.

### The surveyor's report grades deficiencies as:

#### Priority 1 - Urgent Recommendations

These are problems that require immediate attention and must be addressed before the vessel is next used. The surveyor believes they endanger the crew and/or the vessel, and may also be in violation of local laws.

#### Priority 2 - Recommendations

These refer to maintenance items that should be corrected in the near future to maintain standards and ensure the vessel retains its value. If not addressed, they may become Priority 1 problems.

#### Observations

These are less significant maintenance items that could lead to further issues and/or reduce the vessel's market value.

Deficiencies should be reflected in the price of the vessel or later negotiated into the price.



## 2. Preparation required of our client:

- Completed *Survey Information Form*
- Signed *Survey Contract Form*
- Payment of the 50% deposit
- Agreed-to time and place to conduct survey and possible sea trial
- Provide documents relevant to the vessel and/or its sale
- Permission from the owner to conduct the survey and possible sea trial
- Acceptance that the client will be responsible for all costs associated with vessel movements and any removals and re-installment work arising from the survey as agreed with the owner/broker

*It is imperative that the broker is in the communication loop as they may be directly involved in arranging for haul out and/or liaising with the seller. They may also have to arrange for the vessel to be delivered to the place of survey.*

## 3. How to prepare your vessel for survey and sea trial:

### a) Provide:

- ship's papers (Certificate of Registry, Builder's Certificate etc)
- a detailed ship's inventory and service history;
- the vessel's manuals;
- a list of any known deficiencies;
- certificates for all recent safety equipment inspections (life raft, fire fighting, EPIRBs);
- engine maintenance and service records;
- a list of special instructions if owner is absent for sea trial.

### b) Ensure:

- engine(s) are operational;
- anchor winch is operational;
- electrical systems (AC & DC) are operational;
- tanks are accessible;
- sails, winches and running rigging are ready for inspection;
- cabin sole hatch boards are made removable.
- safety equipment is displayed for inspection.

### c) Appoint:

- an owner's representative, if the owner cannot attend (This can be the broker.);
- a Captain for the sea trial (This can be the owner or owner's representative.).

## 4. Payment Terms

Payment of a 50% deposit is required to confirm the survey.

The Survey Report will be released upon payment of the remaining 50% plus any additional costs.

